### **GEORGIA TECH GLOBAL, INC.**

FINANCIAL STATEMENTS

As of and for the Year Ended June 30, 2023 And Report of Independent Auditor



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### **Report of Independent Auditor**

To the Audit Committee Georgia Tech Global, Inc. Atlanta, Georgia

### Opinion

We have audited the accompanying financial statements of the business-type activities and discretely presented component unit of Georgia Tech Global, Inc. ("GTGI"), a component unit of Georgia Institute of Technology, as of and for the year ended June 30, 2023, and the related notes to the financial statements, which collectively comprise GTGI's basic financial statements as listed in the table of contents.

In our opinion, based on our audit and the report of the other auditor, the financial statements referred to above present fairly, in all material respects, the respective financial position of the business-type activities and the discretely presented component unit of GTGI, as of June 30, 2023, and the respective changes in financial position, and, where applicable, cash flows thereof for the year then ended in accordance with accounting principles generally accepted in the United States of America.

We did not audit the financial statements of the discretely presented component unit. Those statements were audited by the other auditor whose report has been furnished to us, and our opinion, insofar as it relates to the amounts included for the discretely presented component unit, is based solely on the report of the other auditor.

### Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are required to be independent of GTGI, and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### **Responsibilities of Management for the Financial Statements**

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about GTGI's ability to continue as a going concern for twelve months beyond the financial statement date, including any currently known information that may raise substantial doubt shortly thereafter.

### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and, therefore, is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements. In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional scepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud
  or error, and design and perform audit procedures responsive to those risks. Such procedures include
  examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of GTGI's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant
  accounting estimates made by management, as well as evaluate the overall presentation of the financial
  statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about GTGI's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

### **Required Supplementary Information**

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis on pages 3 and 4 be presented to supplement the basic financial statements. Such information is the responsibility of management and, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Cherry Bekaert LLP

Atlanta, Georgia August 24, 2023

### GEORGIA TECH GLOBAL, INC. MANAGEMENT'S DISCUSSION AND ANALYSIS

JUNE 30, 2023

### Introduction

Georgia Tech Global, Inc. ("GTGI") was established September 25, 2009, as a not-for-profit corporation affiliated with the Georgia Institute of Technology ("GIT"), a component unit of the University System of the state of Georgia. GTGI was established for the purpose of engaging in charitable, scientific, literary, and educational purposes and to receive, hold, invest, and administer property and to make expenditures to, or for the benefit of, GIT and to support the international activities and initiatives of GIT. In 2009, GTGI entered into a Memorandum of Understanding with GIT designating GTGI as a Cooperative Organization (Cooperative Agreement). GTGI serves as the contracting entity for certain international activities and initiatives of GIT.

### **Description of the Financial Statements**

The statements of net position; revenues, expenses, and changes in net position; and cash flows are designed to provide information that will assist in understanding the financial condition and performance of GTGI. The net position is an indicator of GTGI's financial health. Over time, increases or decreases in net position are another measure of the changes in GTGI's financial condition when considered with other non-financial facts.

The statement of net position presents the assets, liabilities, and net position of GTGI.

The statement of revenues, expenses, and changes in net position presents the revenues earned and the expenses incurred during the year. Activities are reported as either operating or nonoperating. The financial reporting model classifies investment earnings and changes in the fair value of investments as nonoperating revenues. As a result, the financial statements may show operating losses that are then offset by nonoperating revenues from a total financial perspective.

The statement of cash flows presents information in the form of cash inflows and outflows summarized by operating and capital and related financing activities.

### **Financial Highlights**

The condensed statements of net position at June 30, 2023 and 2022 are shown below:

	2023			2022		
Assets						
Current assets	\$	62,463	\$	39,896		
Total Assets	\$	62,463	\$	39,896		
Liabilities						
Current liabilities	\$	1,526	\$	-		
Total Liabilities	\$	1,526	\$	-		
Net Position						
Restricted	\$	9,535	\$	9,535		
Unrestricted		51,402		30,361		
Total Net Position	\$	60,937	\$	39,896		

Current assets increased by \$22,567 or approximately 56.6% from fiscal 2022, due primarily to income from operations in fiscal 2023.

### GEORGIA TECH GLOBAL, INC. MANAGEMENT'S DISCUSSION AND ANALYSIS

JUNE 30, 2023

### Financial Highlights (continued)

Current liabilities increased by \$1,526 from zero from fiscal 2022, due to the timing of payment of outstanding accounts payables at year end for fiscal years 2023.

Net position represents the difference between GTGI's assets and liabilities. There was an increase of \$21,041 or approximately 52.7% in net position from fiscal 2022, which was attributable to GTGI generating net operating income for fiscal 2023.

The condensed statements of revenues, expenses, and changes in net position for the years ended June 30, 2023 and 2022 are shown below:

	Years Ended June 30,						
		2023					
Operating revenues	\$	118,232	\$	572,161			
Operating expenses		97,191		570,041			
Income from operations		21,041		2,120			
Net position, beginning of year		39,896		37,776			
Net position, end of year	\$	60,937	\$	39,896			

Operating revenues consist primarily of contributions and contributed services. During the fiscal year ended June 30, 2023, operating revenue decreased by \$453,929, or approximately 79.3% from fiscal 2022, primarily due to operating support received from Georgia Tech Research Corporation to support an international affiliated Organization in fiscal 2022 that was not received in fiscal 2023. Operating expenses decreased \$472,850 or approximately 83.0% from fiscal 2022, primarily due to a decrease in operating support provided to Georgia Tech (Shenzhen) Education Foundation from funding received from Georgia Tech Research Corporation.

### Economic Outlook

GTGI's mission is to support the international activities and initiatives of GIT. In support of this mission, GTGI receives contributions from affiliated organizations and distributes the funds to support international affiliated organizations. During fiscal year 2023, GTGI received \$75,000 as operating expense support and made no contributions to international affiliated organizations. As GIT continues to engage internationally, GTGI will continue to receive contributions and distribute funds supporting these international activities and initiatives.

### **Requests for Information**

This financial report is designed to provide a general overview of GTGI's finances for all those with an interest in the corporation's finances. Questions concerning any of the information provided in this report or requests for additional financial information should be addressed to GTGI's Treasurer at 225 North Avenue NW, Lyman Hall, Room 325, Atlanta, Georgia 30332-0257.

# **GEORGIA TECH GLOBAL, INC.** STATEMENT OF NET POSITION

JUNE 30, 2023

	Georgia Tech Global, Inc.		Ge	nponent Unit orgia Tech Panama oundation		Total siness-Type Activities	
ASSETS							
Current Assets:	¢	00,400	¢		¢	4 050 000	
Cash and cash equivalents Accounts receivable	\$	62,463	\$	1,595,557 1,400,000	\$	1,658,020 1,400,000	
Prepaid expenses		-		13,022		13,022	
Total Current Assets		62,463		3,008,579		3,071,042	
Total Guiteni Assets		02,403		3,000,379		3,071,042	
Noncurrent Assets:							
Capital assets, net		-		42,149		42,149	
Unemployment fund		-		70,116		70,116	
Other assets				10,612		10,612	
Total Noncurrent Assets		-		122,877		122,877	
Total Assets		62,463		3,131,456	3,193,919		
LIABILITIES Current Liabilities: Accounts payable and accrued expenses		1,526		169,664		171,190	
Unearned sponsorship revenues				2,726,526		2,726,526	
Total Current Liabilities		1,526		2,896,190	96,190 2,897,716		
Noncurrent Liabilities:							
Seniority premium payable		-		70,206		70,206	
Total Noncurrent Liabilities		-		70,206		70,206	
Total Liabilities		1,526		2,966,396		2,967,922	
NET POSITION							
Invested in capital assets		-		42,149		42,149	
Restricted		9,535		-		9,535	
Unrestricted		51,402		122,911		174,313	
Total Net Position	\$	60,937	\$	165,060	\$	225,997	

The accompanying notes to the financial statements are an integral part of these statements. 5

### **GEORGIA TECH GLOBAL, INC.**

STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION

### YEAR ENDED JUNE 30, 2023

	rgia Tech bal, Inc.	Ge	ponent Unit orgia Tech Panama pundation	Total Business-Type Activities		
Operating Revenues:						
Contributions	\$ 75,000	\$	-	\$	75,000	
Contributed services	43,232		-		43,232	
Sponsorship	-		1,038,233		1,038,233	
Other income	 -		3,368		3,368	
Total Operating Revenues	 118,232		1,041,601	1,159,833		
Operating Expenses: Payments to Georgia Tech						
Research Corporation	-		123,249		123,249	
General and administrative	 97,191		918,352		1,015,543	
Total Operating Expenses	 97,191		1,041,601		1,138,792	
Income from Operations	 21,041				21,041	
Change in net position	21,041		-		21,041	
Net position, beginning of year	 39,896		165,060		204,956	
Net position, end of year	\$ 60,937	\$	165,060	\$	225,997	

The accompanying notes to the financial statements are an integral part of these statements.

# **GEORGIA TECH GLOBAL, INC.** STATEMENT OF CASH FLOWS

### YEAR ENDED JUNE 30, 2023

	Georgia Tech Global, Inc.		Ge	nponent Unit orgia Tech Panama oundation	Total Business-Type Activities		
Cash flows from operating activities:							
Receipts from contributors and sponsors	\$	75,000	\$	762,687	\$	837,687	
Receipts from others		-		3,368		3,368	
Payments to Georgia Tech							
Research Corporation		-		(7,753)		(7,753)	
Payments to employees		-		(608,493)		(608,493)	
Payments to vendors		(52,433)		(298,991)		(351,424)	
Net cash flows from							
operating activities		22,567		(149,182)		(126,615)	
Cash flows from capital and related							
financing activities:							
Purchases of capital assets		-		(21,821)		(21,821)	
Proceeds from sale of capital assets		-		224		224	
Net cash flows from capital							
and related financing activities				(21,597)		(21,597)	
Change in cash and cash equivalents		22,567		(170,779)		(148,212)	
Cash and cash equivalents, beginning of year		39,896		1,766,336		1,806,232	
Cash and cash equivalents, end of year	\$	62,463	\$	1,595,557	\$	1,658,020	
Reconciliation of operating income to							
net cash flows from operating activities:							
Operating income	\$	21,041	\$	_	\$	21,041	
Adjustments to reconcile operating income	Ψ	21,041	Ψ		Ψ	21,041	
to net cash flows from operating activities:							
Depreciation		_		26,065		26,065	
Gain on sale of assets				(78)		(78)	
Changes in operating assets and liabilities:		-		(70)		(70)	
Accounts receivable				(700,000)		(700,000)	
		-		. ,			
Prepaid expenses Other assets		-		(6,545) (16,232)		(6,545) (16,232)	
Accounts payable and accrued expense		- 1,526		(10,232)		(10,232) 115,406	
Unearned sponsorship revenues		1,520		424,454		424,454	
Employee benefits payable		-					
Net cash flows from				9,274		9,274	
operating activities	\$	22,567	\$	(149,182)	\$	(126,615)	

The accompanying notes to the financial statements are an integral part of these statements. 7

JUNE 30, 2023

### Note 1—Description of organization

Georgia Tech Global, Inc. ("GTGI") was established September 25, 2009, as a not-for-profit corporation affiliated with the Georgia Institute of Technology ("GIT"), a unit of the University System of the state of Georgia. GTGI was established for the purpose of engaging in charitable, scientific, literary, and educational purposes and to receive, hold, invest, and administer property and to make expenditures to, or for the benefit of, GIT and to support the international activities and initiatives of GIT. In 2009, GTGI entered into a Memorandum of Understanding with GIT designating GTGI as a Cooperative Organization ("Cooperative Agreement"). GTGI serves as the contracting entity for certain international activities and initiatives of GIT.

GTGI is the Founder and Foundation Council of the Georgia Tech Panama Foundation. The Georgia Tech Panama Foundation, a Panama nonprofit, is a private foundation governed by the laws of the Republic of Panama, formed in August 2010, to support the educational and research and economic development activities of GIT in Panama. Georgia Tech Panama Foundation works with GIT's Supply Chain & Logistics Institute to operate the Logistics Innovation & Research Center (the "Center") located in Panama City. The Center has three core activities: applied research, education, and competitiveness. The strategic objectives of the Center are to improve the logistics performance of the country and to aid in developing the logistics and trade capabilities that will enable Panama to become the trade hub of the Americas.

Georgia Tech Panama Foundation meets the criteria to be presented in the financial statements of GTGI as a discretely presented component unit.

Georgia Tech (Shenzhen) Education Foundation, a not-for-profit organization in the People's Republic of China, was formed on September 13, 2016 to establish scholarship programs, prompt and support science and technology communication activities, and fund science and technology academic research, technological development, as well as innovation and entrepreneurship activities in China. Georgia Tech (Shenzhen) Education Foundation does not meet the criteria to be reported as a component unit of GTGI.

GTGI is one of five full members of Institute Lafayette in Metz, France. Institute Lafayette provides state-of-the-art nanofabrication facilities for innovations in optoelectronics and advanced materials research. The additional members of Institute Lafayette are Georgia Tech Lorraine, The General Council of Moselle, the Urban Community – Metropole of Metz, and the Regional Council Grand-Est (formerly Regional Council of Lorraine). The members do not have a profit sharing interest in Institute Lafayette. Institute Lafayette does not meet the criteria to be reported as a component unit of GTGI.

### Note 2—Summary of significant accounting policies

The following is a summary of certain significant accounting policies followed in the preparation of the financial statements:

*Basis of Accounting* – GTGI's financial statements have been prepared in accordance with the accounting principles generally accepted in the United States of America ("U.S. GAAP") as prescribed by the Governmental Accounting Standards Board ("GASB"). In accordance with U.S. GAAP, the financial statements of GTGI have been prepared on the accrual basis of accounting and are presented in conformity with U.S. GAAP. Under the accrual basis of accounting, revenues are recognized in the period in which they are earned while expenses are recognized in the period in which the liability is incurred.

*Reporting Entity* – In accordance with the criteria in Statement of Governmental Accounting Standards 61, *The Financial Reporting Entity*, GTGI has included all funds and organizations and has considered all potential component units for which GTGI is financially accountable, and other organizations for which the nature and significance of their relationship with GTGI are such that exclusion would cause GTGI's financial statements to be misleading or incomplete.

JUNE 30, 2023

### Note 2—Summary of significant accounting policies (continued)

Accordingly, as GTGI is financially accountable for the Georgia Tech Panama Foundation, its financial statements are presented with the financial statements of GTGI as a discretely presented component unit. Georgia Tech Panama Foundation has a calendar year-end of December 31 and, therefore, amounts included in these financial statements are as of and for the year ended December 31, 2022. The financial statements of GT Panama Foundation are presented in accordance with International Financial Reporting Standards for the Small and Medium sized Entities.

Management has determined its meaningful information to present total columns in the accompanying financial statements. These total columns represent the summation of the GTGI and Georgia Tech Panama Foundation balances in order to provide an entity-wide presentation of GTGI, as permitted by GASB. No amounts have been eliminated nor does this presentation purport to or represent a consolidation under U.S. GAAP.

*Cash* – At June 30, 2023, the GTGI bank balance was \$62,463 and book balance was \$62,463. At times, cash balances may exceed federally insured amounts. GTGI mitigates this risk by depositing and investing cash with a major financial institution in the United States of America. GTGI has not experienced any loss in such accounts and believes it is not exposed to any significant credit risk on cash. At June 30, 2023, the bank balance was fully insured by the Federal Deposit Insurance Corporation.

*Capital Assets* – Capital assets are recorded at cost net of accumulated depreciation. Depreciation is provided for in amounts sufficient to relate the cost of depreciable assets to operations over their estimated service lives which range from five to ten years. The straight-line method of depreciation is followed for all capital assets.

*Unemployment Fund and Seniority Premium Payable* – In accordance with the Labor Code of the Republic of Panama, employees with an indefinite labor contract are entitled, at the termination of the labor relationship, to a seniority premium equivalent to a week of salary for each year worked and computed from the beginning of the labor relationship. In addition, Law No.44 of 1995 establishes that companies must make contributions to an Unemployment Fund to cover the payments of employees' seniority premiums. These contributions are determined based on the compensation paid to employees.

*Net Position* – Net position of GTGI is classified in three components:

Invested in Capital Assets – Represents total investment in capital assets net of accumulated depreciation.

*Restricted Net Position* – Represents revenues that are subject to donor or other stipulations imposed by outside sources. As of June 30, 2023, restricted net position represents amounts restricted for expenses related to the Georgia Tech (Shenzhen) Education Foundation.

*Unrestricted Net Position* – Includes amounts not subject to donor or other stipulations imposed by outside sources.

*Revenue Recognition* – Contributions, including unconditional promises to give, are recognized as operating revenues in the period the contribution is received or the unconditional promise is made and all eligibility requirements have been satisfied. All contributions are considered to be available for unrestricted use unless specifically restricted by the donor for a specific purpose or time period. It is GTGI's policy to first apply restricted resources followed by unrestricted resources, if necessary.

Other operating revenues are recognized when earned and collectability of the associated receivable is reasonably assured.

JUNE 30, 2023

### Note 2—Summary of significant accounting policies (continued)

Sponsorship revenues for Georgia Tech Panama Foundation are recognized at fair value of the consideration received or to be received for the services rendered. Sponsorship revenue is recognized in the period in which costs and expenses of operations of Georgia Tech Panama Foundation are planned to be recognized, and when these costs and expenses can be measured with enough reliability, it is probable that future economic benefits flow towards the entity, and the specific criteria has been complied for each of the activities of the Foundation. Sponsorship revenues are classified as operating revenues and are used to cover the basic operations of Georgia Tech Panama Foundation in conformity with the specifications of each sponsorship agreement.

*Federal Income Taxes* – GTGI is exempt from income taxes as provided by Section 501(c)(3) of the Internal Revenue Code (the "IRC"), whereby only unrelated business income, as defined by Section 512(a)(1) of the IRC, is subject to federal income tax.

Use of Estimates in Preparation of Financial Statements – The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

### Note 3—Contributed services

GIT employees provide all personnel support needed for the operations of GTGI pursuant to the Cooperative Agreement between GTGI and GIT. During the year ended June 30, 2023, GTGI received a total of \$43,232 of contributed services from GIT, and GTGI did not reimburse GIT for any of these costs. This amount is recorded in contributed services and general and administrative expenses in the accompanying statement of revenues, expenses, and changes in net position.

### Note 4—Transactions with affiliated organizations

GTGI received \$75,000 of contributions during the year ended June 30, 2023 from Georgia Tech Foundation as operating expenses support.

### Note 5—Component unit – Georgia Tech Panama Foundation

Changes in the Georgia Tech Panama Foundation's capital assets for the year ended December 31, 2022, are as follows:

	eginning Balance	Δ	dditions	Di	sposals	Ending Balance
Furniture and equipment Less accumulated depreciation	\$ 247,789 (198,900)	\$	21,821 (26,065)	\$	(2,635) 139	\$ 266,975 (224,826)
Total capital assets, net	\$ 48,889	\$	(4,244)	\$	(2,496)	\$ 42,149

The Technical Cooperation Agreement between Georgia Tech Panama Foundation, through the Georgia Tech Research Corporation's project Georgia Tech Panama Logistics Innovation & Research Center and the National Government, through the National Secretariat of Science, Technology, and Innovation – SENACYT established the development of a logistics center of innovation and research in Panama in July 2016 for a period of five years ended in December 2021.

JUNE 30, 2023

### Note 5—Component unit – Georgia Tech Panama Foundation (continued)

The agreement was renewed in November 2022 for a period of one year ending in November 2023. Georgia Tech Panama Foundation must comply with the delivery of an annual report of projects to the Ministry of Presidency at the beginning of each year, and later, with the delivery of progress reports of the activities carried out on a monthly basis. Management of Georgia Tech Panama Foundation expects to renew or extend the contract with the National Government for a period of four more years beginning in 2023 and ending in 2026.

Georgia Tech Panama Foundation has entered into a contract with Georgia Tech Research Corporation for the purpose of providing scientific knowledge and assisting on scientific education of graduate students, giving them the opportunity to work on research topics in relevant industries. This contract was in force for the year ended June 30, 2023 and may be renewed annually. The total compensation and other expenses under this contract totaled \$123,249 for the year ended December 31, 2022.

Georgia Tech Panama Foundation leases properties under noncancellable lease arrangements. Rental expense for the year ended December 31, 2022 was \$86,513 and is reported in general and administrative expense in the statement of revenues, expenses, and changes in net position. Rental expenses are included in general and administrative expenses. This lease arrangement was scheduled to terminate in February 2022; however, in January 2022, an addendum was signed to extend the lease for five years beginning in February 2022. Future minimum rentals to be paid under this lease as of December 31, 2022 was \$272,735.

### Note 6—Subsequent events

Subsequent events have been evaluated through August 24, 2023, the dates these financial statements were available to be issued.